



Heat Treat Daily Heat Treat Shop









### **Table of Contents**

Welcome	
Letter From the Publisher	3
Great Team	
The <b>Heat Treat Today</b> Team	4
Great Content	
Building & Maintaining Great Content	5
Consultants & Regular Contributors	6
Great Audience	
Building & Maintaining a Great Audience – Your Customers & Prospects	7
Target Markets	7
Great Products	
Focus Print & Digital Editions	8-11
Industry Focused E-Newsletters	12-13
Heat Treat Shop E-Newsletter	14
Heat Treat Daily E-Newsletter	15
Heat Treat Green E-Newsletter	16
HeatTreatToday.com	17
Heat Treat Radio	18
Heat Treat Buyers Guide	19
Heat Treat Classified Advertising	20
Heat Treat Boot Camp An In-Person Event	21
Heat Treat Custom E-blasts	21
Heat Treat Webinars, Seminars, & Special Events	22
Heat Treat ebooks	22
2024 Calendar	
Heat Treat Today Year-At-A-Glance	23

### Letter From the Publisher

### **We're Growing: Here Are the Numbers**

Since our founding in 2016, Heat Treat Today has grown rapidly and is now the leading heat treat media brand in North America.

Over the past **7** years...

- We've grown from a 1-man operation to 12 full-time, part-time, or contract employees & partners.
- We've grown from fewer than 20 advertisers to over 175.
- We've grown from publishing ONE print magazine annually to 8 per year with a total of **33** print editions since 2016.
- We've produced and released **100** Heat Treat Radio podcast episodes (now with video).
- We've recognized over **240** young leaders in the North American heat treat industry by means of Heat Treat Today's 40 Under 40 award.
- We are the official media partner of Furnaces North America and the Metal Treating Institute
- Our content is now being published worldwide by at least 3 thermal processing magazines in England, Germany, and China.

Thanks to many of you, we've grown because we've stuck to these basic principles:

- Great Content: We invest heavily in content and deliver it on a variety of platforms including our website, e-newsletters, magazines, seminars, podcasts, and videos.
- Great Audience: Because of this great content, we've built a great audience— manufacturers with their own in-house heat treat capabilities.
- Great Products: Once we have the great audience because of the great content, then we develop great products like our website, print & digital magazines, e-newsletters, and podcasts, to mention a few. These great products present that great content in ways that are meaningful and helpful to our readers/viewers.

Thanks for considering us for your 2024 marketing program. We will be helpful, easy to work with, innovative, and politely aggressive.

I hope we can be helpful to you in 2024.



Doug Glenn Founder/Owner/Publisher **Heat Treat Today** 

We believe people are happier and make better decisions when they are well informed.

Heat Treat Today is a publication of the Doug Glenn Company, a family-owned business.

### The Heat Treat Today Team



Michelle Ritenour Sales michelle@heattreattoday.com 724.967.2568

You may be surprised to know that I taught English conversation classes in Japan.

Why contact Michelle? Michelle can supply you with advertising options to help you sell your products and/or services.



**Eunice Pearce** Sales eunice@heattreattoday.com 616.401.4723

You may be surprised to know that I have jars of collected beach glass from the Great Lakes of Michigan.

Why contact Eunice? If you have employment needs, aftermarket parts or services to promote, or have used equipment to sell, then you'll want to call me to place a classified ad!



**Ellen (Glenn) Porter Buyers Guide Manager/** Administration

ellen@heattreattoday.com 412.915.3785

You may be surprised to know that I am Doug's oldest daughter and Evelyn (Glenn) Thompson's sister..

Why contact Ellen? Call Ellen for anything. She is the company funnel; but she specializes in HeatTreatBuyersGuide. com, billing, and subscription preferences.



**Bethany Leone** Managing Editor bethany@heattreattoday.com

Favorite saying: "It's always the last place you look" – saying by my "belle-mère" (because why would you keep on looking if you found it?)

Why contact Bethany? To share your percolating technical ideas you want to hear on Heat Treat Radio or read on **Heat Treat Today.** 



**Estelle Rampelt Associate Editor** 

estelle@heattreattoday.com

**Favorite saying:** "The world is a book, and those who do not travel read only a page." - Saint Augustine

Why contact Estelle? To share your corporate news and technical expertise that will help the Heat Treat Daily audience.



**Evelyn (Glenn) Thompson Assistant Editor** 

evelyn@heattreattoday.com

You may be surprised to know that I once kissed a giraffe on the lips!

Why contact Evelyn? Contact Evelyn if you have an event that should be included on the heattreattoday.com industry calendar.



Alvssa Bootsma Social Media Editor alyssa@heattreattoday.com

You may be surprised to know that I can deadlift 1.5x my weight.

Why contact Alyssa? If you have something cool that should be on our social media channels, Alyssa is your girl!



**Aubrey Fort Production Manager** 

aubrev@heattreattodav.com

Favorite saying: "Well done is better than well said." - Benjamin Franklin

Why contact Aubrey? Call Aubrey with any ad questions other than actually purchasing an ad - placement, specifications, deadline dates, etc.



**Karen Gantzer** Senior Editor/Associate **Publisher** 

karen@heattreattoday.com 760.420.0979

You may be surprised to know that for a season. I was the stadium announcer for the Grove City College Wolverine football games.

Why contact Karen? Call Karen if you have editorial content the industry needs to hear about and any suggestions of how we can be helpful to you.



**Doug Glenn** Founder/Owner/Publisher

doug@heattreattoday.com 724.923.8089

Favorite Sayings: "It's not about you." & "Go help somebody."

Why contact Doug? Call Doug for ANYTHING. If he can't fix it, he knows who can!

### **Sending Files To Us**

Use www.wetransfer.com or similar web-based file transfer services to send large ad files. Send files to production@heattreattoday.com

### **Need Help with Ad Design?**

Heat Treat Today can create your print/digital ad for a nominal fee. Email production@heattreattoday.com

### **Building & Maintaining Great Content**

We develop Great Content in a way that is innovative and forward-looking. Our content is timely and helpful.

### **Compelling Original Content**

Most trade journals publish articles submitted by experts and advertisers. Heat Treat Today does that and more. We proactively look for compelling topics of interest to our audience then we go out and either research and write the article ourselves or we find experts to help. Bottom line, our audience has come to expect compelling, timely, and provocative content.

### **Partnerships with Global Thermal Processing Magazines**

Magazines in both Europe and Asia have partnered with Heat Treat Today in a content sharing agreement. heat processing, a Vulcan Verlag publication from Germany, and Furnaces International, a Quartz Media publication from the UK, have joined forces with Heat Treat Today to provide the best heat treating technical content available worldwide.





### **Every Tuesday is "Technical Tuesday"**

Every Tuesday is "Technical Tuesday" at Heat Treat Today. Our editors, working with our Heat Treat Consultants and a variety of other industry experts, provide a non-commercial technical article that helps manufacturers with in-house heat treat departments improve their operations. We often republish these "Technical Tuesday" articles in our e-newsletters and print magazines.

#### **Heat Treat Radio**

We deliver content in ways that are meaningful and available in a variety of media to meet our audience where they are. Only Heat Treat Today provides Heat Treat Radio (available on iTunes & SoundCloud or simply by Googling "heat treat radio"). We release content every month and we've produced nearly 100 episodes so far.



Available on









### Consultants & Regular Contributors

### Our Content is Technical, Timely, and Helpful

The reason our audience – your customers and prospects – connect and stay engaged with us is because our content is technical, timely, and helpful. One reason we provide this type of content is because we partner with many heat treat industry consultants. These consultants help to keep us abreast of the trends and latest technologies in the industry. They write articles for us, and vet some of the content we provide.

### Meet some of our heat treat industry consultants & regular contributors



**Dan Herring** The Heat Treat Doctor™, The Herring Group, editorial strategic planning, periodic articles and web posts



Mike Mouilleseaux Erie Steel Treating, editorial strategic planning, periodic articles and web posts



**Thomas Wingen** Wingens International Industry Consultancy, periodic guidance and advice on market and commercial topics

### Meet the **Heat Treat Today** Editorial Team



**Bethany Leone Managing Editor** 



**Estelle Rampelt Associate Editor** 



**Evelyn (Glenn) Thompson Assistant Editor** 



Alyssa Bootsma **Social Media Editor** 



**Karen Gantzer** Senior Editor/ **Associate Publisher** 



**Doug Glenn** Founder/Owner/Publisher

**Building & Maintaining a Great Audience** 

- Your Customers & Prospects

### Geography

Heat Treat Today focuses on the North American market. We cover Canada, Mexico, and the U.S. equally, with the bulk of our audience your customers and prospects — being located in the US. In order to help further our penetration into Mexico, we frequently publish content in both English and Spanish.

### **Target Job Titles**

Inside each company, we reach the person who makes heat treat decisions — which products to buy, which equipment to replace or upgrade, which supplies to restock. Depending on the size of the company, that title may vary anywhere from furnace operator to president & CEO.

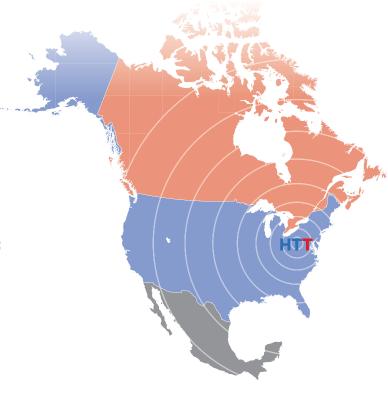
### Some of the Heat Treat professional titles we target:

- · Heat treat engineer
- Heat treat manager
- · Heat treat supervisor
- Heat treat specialist
- Metallurgical engineer
- Metallurgist

- · Quality lab manager
- Process engineer
- Plant engineer
- President
- VP operations
- Plant operations

...and many others

Energy 3,000



### **Target Markets**

### **Manufacturers with In-House Heat Treat**

Simply stated, our target audience is manufacturers with in-house heat treat departments. While our Great Content appeals to ANY manufacturer with an interest in heat treat, we specifically target manufacturers with in-house heat treat departments in aerospace, automotive, medical, and energy, as well as general manufacturing.

### Medical 2,500



Cirtec Medical Systems Proven Process Medical Carl Zeiss Meditec Strvker Abaxis Inc. Hologic Sanovas Inc.

Terra Universal

Fractyl Laboratories Staar Surgical Nine Point Medical

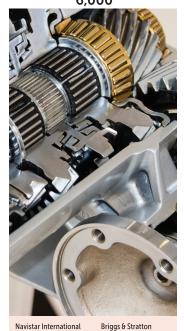
Hall Industries Fluke Process Instruments Baker Hughes Brad Foote Gearing GE Renewable Energy Chevron Corp.

#### **Aerospace** 6,000



Lockheed Martin Rockwell Collins BAE Systems Woodward Inc. General Dynamics Corp. Aerojet Rocketdyne Moog Inc. Northrup Grumman System Pratt & Whitney United Technologies Corp. PCC Structurals

### **Automotive** 6,000



TRW Automotive Regal Beloit Corp Inteva Products, LLC Meritor, Inc. Magna Powertrain of America Dana Hamilton Sundstrand Robert Bosch Navistar Toyota of America

### **Heat Treat Today Print & Digital Editions**

### Ad Closing & Materials Due Dates

				PRINT &
	February	March	May	June
Issue Focus	Air/Atmosphere Heat Treating Systems	Aerospace Heat Treating	Sustainable Heat Treat Technologies	4th Annual Industry-Wide Buyers Guide (In Print & Online)
	Heat Treat Today  Litture In the total very	Heat Treat Today  Aerospace Heat Treating	Heat Treat Today Focus on Sustainable Heat Treat Technologies	Heat Treat Today  Start Heat Treat  BG Buyers Guller  Find the Treating  Equipment & Commercia  Reat Treating  Equipment & Commercia  Reat Treating  Equipment & Commercia  Reat Treating  Equipment & Commercia  Transport  Transport
Focus Topics	<ul> <li>Materials         Characterization &amp;         Testing</li> <li>Alloy Fabrications</li> <li>Burners &amp; Combustion         Systems</li> <li>Controls &amp;         Instrumentation</li> <li>Thermocouples</li> </ul>	<ul> <li>Hot Isostatic Pressing</li> <li>Parts Cleaning</li> <li>Bulk Gases &amp; Systems</li> <li>Fixtures/ Racking Systems</li> <li>Instrumentation</li> <li>Vacuum Pumps, Gauges, Valves</li> </ul>	<ul> <li>Induction Heating &amp; Melting Systems</li> <li>Power Supplies &amp; Transformers</li> <li>Coil Design &amp; Manufacturing</li> <li>Controls &amp; Instrumentation</li> <li>Maintenance &amp; Repair Services</li> </ul>	<ul> <li>All Heat Treat         Products, Equipment,         &amp; Services</li> <li>Commercial Heat         Treating Services         Special Edition</li> <li>Heat Treat         Consultants Special         Edition</li> </ul>
Advertiser's FREE Bonus & Bonus Distribution	QuickStart Incentive  Get \$250, \$500, or \$1,000 off when you sign an annual program for 2024!  (See www.heattreattoday.com/quickstart2024 for details)	FREE 1-Month Web Ad  • 1p=Skyscraper  • 1/2p=Medium Rectangle  • <1/2p=Tile ad	FREE editorial spot (provided by our editors) in the May issue of our quarterly e-newsletter, Heat Treat Green.  (See www.advertise.heattreattoday.com/ 2024May for more details.)	FREE Corporate Video Links (up to 3 per company)  Bonus Distribution:  • FNA 2024, October 14-16, Columbus, OH  • All Shows Listed from July 2024 thru June 2025
Ad Closing  Mat. Due	<b>Jan 5</b> Jan 12	Feb 2 Feb 9	<b>Apr 5</b> Apr 12	<b>May 3</b> May 10

### **Ad Closing Dates**

Materials Due Dates

IGITAL EDITIONS			
August	September	November	December
Automotive Heat Treating FNA 2024 Pre-Show Issue	People of Heat Treat FNA 2024 Show Issue	Vacuum Heat Treating Systems	Medical & Energy Heat Treating (2025 Forecast Issue)
Automotive Heat Treating  Automotive Heat Treating  Figure 1 and 1	Head Treat Today  When the two treatments of the treatment of the treatmen	The second secon	Annual Medical and Energy Heat Treat Suse  Annual Medical and Energy Heat Treat Suse  Figure 1 Medical and Energy Heat Treat Suse  Annual Medical and Energy Heat Treat Suse  Figure 2 Medical and Energy Heat Treat Suse  Figure 2 Medical Annual Medical and Energy Heat Treat Suse  Figure 2 Medical Annual Medical and Energy Heat Treat Suse  Figure 2 Medical Annual Med
<ul> <li>Materials     Characterization &amp;     Testing</li> <li>Atmosphere     Generators</li> <li>Insulation</li> <li>Burners &amp; Combustion     Systems</li> </ul>	<ul> <li>All Heat Treating Products, Equipment, &amp; Services</li> <li>40 Under 40</li> <li>Heat Treat Legends</li> <li>Heat Treat Veterans</li> <li>Women of Heat Treat</li> </ul>	<ul> <li>Cooling Systems</li> <li>Parts Cleaning</li> <li>Fixtures/Racking Systems</li> <li>Thermocouples</li> <li>Vacuum Pumps, Gauges, Valves</li> </ul>	<ul> <li>Hot Isostatic Pressing</li> <li>Alloy Fabrications</li> <li>Bulk Gases &amp; Atmosphere Generators</li> <li>Controls &amp; Instrumentation</li> <li>Insulation</li> </ul>
FREE Product ALERT in a future Heat Treat Shop (appears in Heat Treat Shop e-newsletter)  15% off August or September ad if advertising in both issues  Bonus Distribution:  • FNA 2024, October 14-16, Columbus, OH	<ul> <li>FNA 2024, October 14-16, Columbus, OH</li> <li>Heat Treat Today is the Official Media Partner of Furnaces North America (FNA) 2024.</li> </ul>	FREE <sup>1</sup> /8-page Heat Treat Shop Product ALERT for all advertisers (appears in Heat Treat Shop print version)	FREE ½-page Year 2025 Executive Forecast for all advertisers  QuickStart Incentive  Get \$250, \$500, or \$1,000 off when you sign an annual program for 2025! (See www.heattreattoday.com/quickstart2025 for details)
July 5 July 12	<b>Aug 2</b> Aug 9	Oct 4 Oct 11	Nov 1 Nov 8

### **Print & Digital Editions**

In 2024, Heat Treat Today will publish 8 high-impact, special interest, digital & print magazines! Each of these special focus issues happens only ONCE each year, so don't miss the ones that are important to you.

#### **FEBRUARY**

### **Annual Air & Atmosphere Heat Treating**

This annual equipment edition will hone in on what your customers & prospects need to know about air or atmosphere heat treating systems. Whether you manufacture batch or continuous systems or supplies, components, or sub-systems to these furnaces, this is an issue you will NOT want to miss.

More Info at: www.heattreattoday.com/2024February



**Heat Treat Today** 

**Heat Treat Today** 

#### **AUGUST**

### Annual Automotive Heat Treating & **FNA 2024 Pre-Show Issue**

This special issue focuses on the automotive industry. Whether it be drive chain or body parts, if you're looking to reach the automotive market with your heat treat product or service, this issue is for you. This is also the FNA 2024 Pre-Show edition. Don't miss this issue.

More Info at: www.heattreattoday.com/2024August



#### **MARCH**

### **Annual Aerospace Heat Treating**

Back by popular demand, this annual industry issue focusing on the aerospace industry is one of our largest issues of the year. Whether it be aerostructures or aerospace engine components, if you're looking to reach the aerospace market with your heat treat product or service, this is the issue for you.

More Info at: www.heattreattoday.com/2024March

### **SEPTEMBER**

### **People of Heat Treat** FNA 2024 Show Issue

This is the BIGGIE! If you're going to FNA 2024, then this is the issue you'll want to be in. Heat Treat Today is the official media partner of FNA 2024 and this issue will highlight Heat Treat Today's 40 Under 40 Class of 2024.

More Info at: www.heattreattoday.com/2024September



### MAY

### **Sustainable Heat Treat Technologies**

If your heat treating equipment and technology is sustainable, you'll want to be in this special annual edition which hones in on sustainable heat treating technologies. This is also the annual induction heating edition.

More Info at: www.heattreattoday.com/2024May

#### **NOVEMBER**

### **Annual Vacuum Heat Treating**

Everyone that uses a vacuum furnace for heat treating will find this issue helpful and you can reach all of them with your ad in this issue. Furnaces, pumps, fluids, controls, instrumentation, etc. – if it has anything to do with vacuum, this is your issue.

More Info at: www.heattreattoday.com/2024November



#### **JUNE**

#### 4th Annual Buyers Guide

Heat Treat Today is teaming up with Brilliant Directories, the country's leading provider of buyers guide platforms, to bring the North American heat treat industry a modern, sleeklooking and intuitively operated buyers guide. This is a no-miss issue regardless of the heat treat product or service you supply.

More Info at: www.heattreattoday.com/2024June



### **DECEMBER**

### Annual Medical & Energy **Heat Treating**

If your product or service is used in the medical or energy (nuclear, oil & gas, coal, wind, solar, etc.) sectors, this is an issue you'll not want to miss. The content will be specifically developed for these markets and distributed widely to our contacts in these industries.

More Info at: www.heattreattoday.com/2024December



### **Sending Files To Us**

Use www.wetransfer.com or similar web-based file transfer services to send large ad files. Send files to production@heattreattoday.com

### **Need Help with Ad Design?**

**Heat Treat Today** can create your print/digital ad for a nominal fee. Email production@heattreattoday.com

### Need Help?

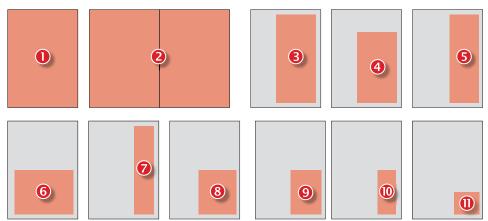
Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568

### **Print & Digital Editions**

### - Advertising Rates & Specifications\*

Ad Position	Position	Size (in)	Size (mm)	Bleed
Full Page includes: Back Cover, Inside Front Cover, Inside Back Cover, 1-Page (inside)	0	8.125 x 10.75 (includes bleed)	206 x 273	Yes
2-Page Spread	2	16 x 10.75 (includes bleed)	406 x 273	Yes
2/3-Page	8	4.5 x 9.5	114 x 241	No
1/2-Page Island	4	4.5 x 7.5	114 x 190	No
1/2-Page Vertical	6	3.3125 x 9.5	84 x 241	No
1/2-Page Horizontal	6	6.875 x 4.625	175 x 117	No
1/3-Page Vertical	7	2.125 x 9.5	54 x 241	No
1/3-Page Square	8	4.5 x 4.625	114 x 117	No
1/4-Page Square	9	3.3125 x 4.625	84 x 117	No
1/6-Page Vertical	•	2.125 x 4.625	54 x 117	No
1/6-Page Square	0	3.3125 x 2.833	84 x 72	No

### **Ad Locations:**



### Other Helpful Information

- Publication Trim Size: 7.875" x 10.5"
- Keep live matter at least 0.5" (13mm) from trim edge for all bleed ad sizes.
- Digital Ad File Format: High-resolution PDF files are preferred. 300 dpi minimum.
- CMYK PDF document: PDF/X-1a setting. Please embed all fonts and graphic files. Please provide only high resolution graphics (minimum 300dpi). Please provide the PDF as a composite 4-color document (no color separations please).

### \* Advertising Rate Notes

- Rates are net...after agency commission.
- Publisher can change ad rates at any time without notice.
- Billed quarterly, semi-annually, or annually (your choice).

### **Sending Files To Us**

Use www.wetransfer.com or similar web-based file transfer services to send large ad files. Send files to production@heattreattoday.com

### Need Help with Ad Design?

Heat Treat Today can create your print/digital ad for a nominal fee.
Email production@heattreattoday.com

#### 1-Page (inside) \$3,325 2/3-Page \$3,150 1/2-Page Island \$2,950 1/2-Page \$2,650 1/3-Page \$2,125 \$1,750 1/4-Page 1/6-Page \$1,550 **Back Cover** \$4,150 Inside Front Cover \$3,950 Inside Back Cover \$3,750 \$5,400 2-Page Spread

Ad Rate\*

**Ad Position** 

### Need Help?

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568

### **Industry Focused E-Newsletters**

If you're looking to reach key markets, we have four industry-specific e-newsletters that will be of interest. No one else in the industry is offering these industry-specific e-newsletters.

### Leaders in **Aerospace Heat Treat**

Distribution: 6,000 aerospace industry contacts

Content: Aerospace-related news and heat treat technology

Months: January, March, May, July, September, November

### **Advertising Opportunities:**

- 3 medium rectangle ads
- 2 sponsored content ads



### Leaders in **Medical Heat Treat**

Distribution: 2,500 medical industry contacts

Content: Medical-related news and heat treat technology

Months: January, April, July,

### October

- **Advertising Opportunities:** 
  - 3 medium rectangle ads
  - 2 sponsored content ads



### Leaders in **Automotive Heat Treat**

Distribution: 6,000 automotive industry contacts

Content: Automotive-related news and

heat treat technology

Months: February, April, June, August,

October, December

#### **Advertising Opportunities:**

- 3 medium rectangle ads
- 2 sponsored content ads



### Leaders in **Energy Heat Treat**

**Distribution:** 3,000 energy industry

contacts

Content: Energy-related news and

heat treat technology

Months: March, June, September,

December

#### Advertising Opportunities:

- 3 medium rectangle ads
- 2 sponsored content ads



		Deployment & Materials Due Dates										
Leaders In Aerospace Heat Treat	Jan 9 Jan 2		<b>Mar 12</b> Mar 5		<b>May 14</b> May 7		Jul 9 Jul 2		<b>Sep 10</b> Sep 3		<b>Nov 12</b> Nov 5	
Leaders in Automotive Heat Treat		Feb 13 Feb 6		<b>Apr 9</b> Apr 2		<b>Jun 11</b> Jun 4		<b>Aug 13</b> Aug 6		Oct 8 Oct 1		Dec 10 Dec 3
Leaders in Medical Heat Treat	<b>Jan 16</b> Jan 9			<b>Apr 16</b> Apr 9			<b>Jul 16</b> Jul 9			Oct 15 Oct 8		
Leaders in Energy Heat Treat			Mar 19 Mar 12			<b>Jun 18</b> Jun 11			<b>Sep 17</b> Sep 10			<b>Dec 17</b> Dec 10

### **Industry Focused E-Newsletters**

### - Advertising Rates & Specifications\*

Ad Type	Position	Ad Rate*	Size	Format	Animation	
Medium Rectangle	0	\$895	164x140 pixels	jpg, gif, png	Yes**	
Medium Rectangle	2	\$695	164x140 pixels	jpg, gif, png	Yes**	
Medium Rectangle	8	\$595	164x140 pixels	jpg, gif, png	Yes**	
Sponsored Content	4	\$895	For Sponsored Content, please provide  • one compelling, high-resolution .jpg or .png (200x120 pixels)  • a brief headline  • 30-word compelling description  • a URL link  * Heat Treat Today will format the above content. Please provide the images separately.			
Sponsored Content	6	\$495				

### **Other Helpful Information**

- RGB colorspace, 72ppi, saved with web optimization.
- \*\*Animated GIFs may be used, but not all email applications will display animation. Design first frame of animation with a message that is meaningful, in case animation is disabled.

#### **Fine Print:**

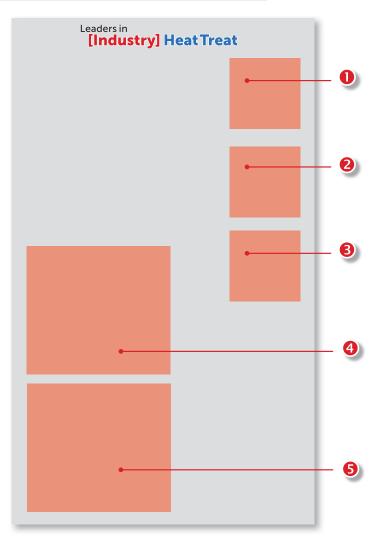
• 3 month minimum

### \* Advertising Rate Notes

- Rates are net... after agency commission.
- Publisher can change ad rates at any time without notice.
- Billed quarterly, semi-annually, or annually (your choice).

### Need Help?

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568



### **Heat Treat Shop E-Newsletter**

Here's another industry first! An attractively priced heat treat industry product tabloid-type e-newsletter. If you have a heat treat product, component, service, or supply, this e-newsletter is right up your alley. It's simple: all you do is provide us with a compelling image that will capture the readers' attention, up to 50 words of text, and a URL where you want to link an interested reader, and we'll take care of the rest.

Ad Type	Position	Max. # /yr.	Rate
Hot Product of the Month	0	4	\$795
Product ALERT	2	24	\$399

#### **Materials Needed**

- Hot Product of the Month
   Brief headline, up to 50-words body text, one gripping image, a link-to URL.
- Product ALERT
   Brief headline, up to 30-words body text, one gripping image, a link-to URL.
- Images
   RGB colorspace, 72ppi, saved with
   web optimization.
- Promotion Copy
   Word document or Text File.
- Heat Treat Today will format the above content.
- Product ALERT or Hot Product of the Month may also appear in the print version of the magazine...

FREE OF CHARGE.

#### **Need Help?**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568



	Deployment & Materials Due Dates											
Heat Treat Shop	<b>Jan 18</b> Jan 11	Feb 15 Feb 8	Mar 21 Mar 14	Apr 18 Apr 11	<b>May 16</b> May 9	<b>Jun 20</b> Jun 13	<b>Jul 18</b> Jul 11	Aug 15 Aug 8	<b>Sep 19</b> Sep 12	Oct 17 Oct 10	<b>Nov 14</b> Nov 7	Dec 12 Dec 6

### **Heat Treat Daily E-Newsletter**

This quick hitting daily e-newsletter is the way to continually stay in front of the heat treat industry. With a loyal and engaged audience, this e-newsletter presents one feature story and one supplemental story each weekday.

Ad Type	Position	1 Day/ Week Rate	2 Days/ Week Rate	Size	Format	Animation
Leaderboard	0	\$790	\$1,750	600x74 pixels	jpg, gif, png	Yes**
Medium Rectangle	2	\$600	\$1,315	164x140 pixels	jpg, gif, png	Yes**
Skyscraper	8	\$555	\$1,210	160x600 pixels	jpg, gif, png	Yes**

### **Fine Print**

- 3 month minimum
- 2 days/week maximum per company

### **Other Helpful Information**

- RGB colorspace, 72ppi, saved with web optimization
- \*\*Animated GIFs may be used, but not all email applications will display animation. Design first frame of animation with a message that is meaningful, in case animation is disabled.

### **Need Help?**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568



	Deployment & Materials Due Dates											
Heat Treat Daily	Jan Daily Dec 22, 2023	Feb Daily Jan 19	Mar Daily Feb 16	Apr Daily Mar 22	May Daily Apr 19	Jun Daily May 24	Jul Daily Jun 21	Aug Daily Jul 19	Sep Daily Aug 23	Oct Daily Sep 20	Nov Daily Oct 18	Dec Daily Nov 22

### **Heat Treat Green E-Newsletter**

Everyone is thinking "green" and Heat Treat Today is here to help you tell the North American heat treat market about your sustainable technology or service. With a digital circulation of 10,000-12,000 to manufacturers with their own in-house heat treat operations, especially in aerospace, automotive, medical, and energy as well as general manufacturing, this is YOUR BEST OPTION to shout loudly about your sustainable/green technology/service to the North American heat treat industry.

### Sample Sustainable Topics...

- Induction Heating Equipment
- Electric Furnaces & Ovens, Including Vacuum
- High-Efficiency Gas-Fired Equipment
- High-Efficiency Burners
- Efficiency-Maximizing Control Systems
- Energy-Saving Insulating Materials
- Emission Control or Capture

- Eco-Friendly Quench Media
- Economizing Cooling Systems
- Industrial Gas Economizing Systems
- High-Efficiency Radiant Tubes
- High-Efficiency Heating Elements

Plus many more...

Ad Type	1-2 per year Rate	3+ per year Rate
Green Eco-Block	\$1,495 each	\$995 each

### **Materials Needed**

- One (1) compelling image. Image will appear no more than 2.5" x 2.5"
- A compelling, attention-grabbing headline. Attempt to limit to no more than 8 words. Shorter is better.
- Compelling body copy of up to 75 words. 30-50 words is ideal.
- A URL where interested viewers can click to receive more information on the advertiser's website.
- Optional: Contact name, phone number, and/or email address.

# **Heat Treat** dibalog USA Inc. Energy managed right Industrial peak shaving and energy management systems from disalog offer you. Sharp the sharp systems from disalog offer you have been sharp sharp systems of the sharp systems from the sharp systems for the sharp systems for sharp systems for the sharp systems from the sharp systems from the sharp systems from the sharp systems from the sharp systems of the sh Contact info@dibalog.com Learn more

### Furnace Development for a Greener

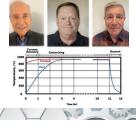
Sustainable Technologies for the North American Heat Treat Industry Summer 2023

Heat Treat Green is a quarterly, special interest e-newsletter – a product of Heat Treat Today, written with the environmentally responsible metallurgy, heat treat, and plant management personnel in mind.

CAN-ENG continues to support Eco-Green Thermal Processing initiatives through our steadfast commitment to furnace development for the processing of Electrical Vehicle (EV) Components. CAN-ENG has had the opportunity to deliver to our partners several newly developed furnace designs that support light weighting initiatives for body-in-white and structural component heat treatment. Furthermore, CAN-ENG furnace systems have been provided for the manufacture of EV Drive and Battery system thermal processing. For more information, call 905-356-1327 or email Tim Donofrio at tidonofrio@can-eng.com.

**Induction Through Heating** + Intensive Quenching: A "Green Ticket" for Steel Parts

Can an alternative heat treat approach that combines induction through heating and intensive quenching be the "green ticket" to avoid on-site carbon emissions?



energy managed right.



#### RoMan's IGBT/MFDC Furnace Control

ROMan Manufacturing's innovative power system for vacuum furnaces significantly reduces power losses, contributing to a more sustainable manufacturing process. This aligns with Environmental, Social, and Governance (ESG) criteria, reducing carbon footprint and enhancing investor appeal. The system not only minimizes environmental impact but also results in operational cost swings.

Contact Michael Prokop for more information.

#### Rugged, Fast Leak Detection

The Pfeiffer Vacuum ASM 340 is an easy-to-use, high performance and durable leak detector providing short cycle times and high throughput for ensuring vacuum furnace intergirly. It performs helium and hydrogen leak detection with sensitivity down to 5x 10-12 mbar l/s in vacuum mode. It features a vibrant color wireless display that enables operation from a distance of up to 330 feet. Contact Pfeiffer Vacuum, Inc. a view glefifer-vacuum.com, 603-578-6500, or contact@glefifer-vacuum.com. Learn more



### **Need Help?**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568

	Deployment & Materials Due Dates							
Heat Treat Green	<b>Feb 6</b> Jan 30	<b>May 7</b> Apr 30	<b>Aug 6</b> Jul 30	<b>Nov 12</b> Nov 5				

### HeatTreatToday.com

Heat Treat Today's website is one of the most popular sites in the industry. Ranking high on many key organic search terms, HeatTreatToday.com is one of your best opportunities to reach the searching heat treat public. The site is updated daily with heat treat industry news and technology and is one of the highest ranking sites available.

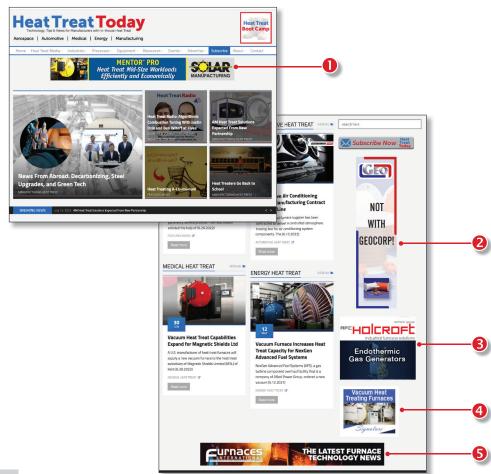
Ad Type	Position	Size	Format	Animation	10-12 Months Per Year Rate	7-9 Months Per Year Rate	3-6 Months Per Year Rate
Leaderboard	0	728x90 pixels	jpg, gif, png	Yes	\$1,050 /month	\$1,250 /month	\$1,450 /month
Skyscraper	2	160x600 pixels	jpg, gif, png	Yes	\$850 / month	\$1,050 /month	\$1,250 /month
Medium Rectangle	8	300x250 pixels	jpg, gif, png	Yes	\$650 / month	\$850 / month	\$1,050 /month
Tile Ads	4	125x125 pixels	jpg, gif, png	Yes	\$199 / month	\$299 / month	\$399 / month
Footerboard	6	728x90 pixels	jpg, gif, png	Yes	\$450 / month	\$550 / month	\$650 / month

### **Fine Print**

• 3 month minimum.

### **Other Helpful Information**

- RGB colorspace, 72ppi, saved with web optimization.
- Animated GIFs may be used.



#### **Need Help?**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568

		Deployment & Materials Due Dates											
Heat Treat Today.com	<b>Jan</b> Dec 22, 2023	Feb Jan 19	Mar Feb 16	Apr Mar 22	May Apr 19	Jun May 24	Jul Jun 21	Aug Jul 19	Sep Aug 23	Oct Sep 20	Nov Oct 18	Dec Nov 22	

### **Heat Treat Radio**

Released twice monthly and with over 17,000 listens in the last several years, Heat Treat Radio has fast become the industry's leading podcast with over 75 episodes in circulation. With a fast growing audience, Heat Treat Radio is available on iTunes, SoundCloud, iHeart Radio, Spotify, and many other podcast platforms. Episodes are available in video, audio, and transcribed article versions.

Episode Rates	1-6 per year	7+ per year
Episode Sponsorship	\$495	\$425
Exclusive Episode	\$2,500	NA

### **Fine Print**

- Episode sponsorship includes 3 "mentions" or "spots" per episode, beginning, middle, end.
- Exclusive Episode includes content developed exclusively to promote company, product or service. No commercial sponsors will be mentioned during the episode.
- Episode sponsorship audio promotional spots will be developed cooperatively between the publisher and the commercial sponsor.













#### Heat Treat Radio#99

365° Look at Troubleshooting Vacuum Furnace Maintenance Issues





**Heat Treat** RADIO

**Heat Treat NextGen** Sasha Tupalo





#### Heat Treat Radio ◀)

Episode #97 Ovens vs. **Atmosphere Furnaces** 





#### Heat Treat Radio #96

**Making the Leap to Laser** 





### **HeatTreat Radio**#95

**Heat Treat** Legend John Becker





### **Sponsorship Opportunities**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568

### **Episode Content Ideas**

Contact Bethany Leone bethany@heattreattoday.com

		Episode Deployment & Materials Due Dates											
Heat Treat Radio	<b>Jan 18</b>	Feb 22	Mar 21	Apr 18	May 16	Jun 20	Jul 18	Aug 15	Sep 19	Oct 17	Nov 28	Dec 19	
	Dec 20, 23	Jan 25	Feb 22	Mar 31	Apr 18	May 23	Jun 20	Jul 18	Aug 22	Sep 19	Oct 24	Nov 20	

### **Heat Treat Buyers Guide**

### **North America's Premier Heat Treat Buyers Guide**

**Heat Treat Today** teamed up with the country's leading buyers guide platform providers, Brilliant Directories, to provide the North American heat treat industry with the most modern, sleek, and intuitively-operated buyers guide. This is a no-miss directory regardless of what heat treating equipment or service you supply.

Find heat treating equipment & commercial heat treating services online & in print.

### By the numbers

**500+** equipment or service suppliers

**350+** equipment or service categories

≈100 print pages of detailed company & product listings

**24/7/365** — online data updated continuously

**Every 12** months — print/digital edition is updated

**≈15,000** heat treat professionals receive a digital or print edition of the directory each year

The best way to be found by buyers of heat treat equipment or services is to have a listing in the 24/7/365 online buyers guide.

#### For More Information

Contact Ellen (Glenn) Porter ellen@heattreattoday.com 412.915.3785

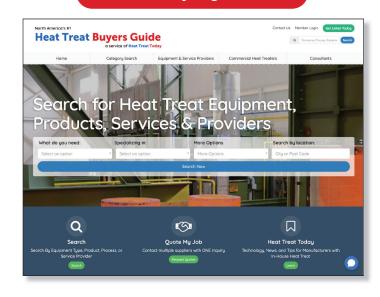


June Print	Edition	24/7/365 On	line Edition
Ad Closing	<b>May 3</b>	Update	May 3
Mat. Due	May 10	Deadline	

### June Print & Digital Edition



### heattreatbuyersguide.com



### **Heat Treat Classified Advertising**

You can advertise in **Heat Treat Today's** classified section if you meet any of the following criteria:

- You'd like to place a "Help Wanted" or "Position Wanted" ad.
- You have Previously Sold Equipment you'd like to sell.
- You have Aftermarket Parts or Services you'd like to promote.\*

Classified Ads will also appear on **Heat Treat Today's** website for no additional charge in a special **Help/Position Wanted**, **Aftermarket Parts & Services**, or **Used Equipment For Sale** section.

Ad Name	Ad Rate*	Size (in)	Size (mm)
Full-Page Bleed	\$1,499	8.125 x 10.75 * includes 1/8" bleed	206 x 273
Full-Page	\$1,299	7.125 x 9.1875	181 x 233
2/3-Page Vertical	\$999	4.6875 x 9.1875	119 x 233
2/3-Page Horizontal	\$999	6.875 x 6.125	175 x 156
1/2-Page Horizontal	\$899	7.125 x 5.75	181 x 146
1/3-Page Vertical	\$599	2.3125 x 9.1875	59 x 233
1/3-Page Horizontal	\$599	7.125 x 3.1875	181 x 81
1/3-Page Square	\$599	4.6875 x 4.5	119 x 114
1/6-Page Vertical	\$375	2.3125 x 4.5	59 x 114
1/12-Page Vertical	\$269	1.6875 x 2.75	43 x 70

### **Fine Print**

The following items will not be included in the classified section:

- Advertisements for new or previously unsold equipment
- Advertisements for equipment related services, temperature calibration, combustion tuning, energy conversion, etc.
- \* Aftermarket ad sizes limited to no more than 1/6-page

The publisher reserves the right to refuse any classified ad for any reason.

If you're uncertain about whether your product or service would be eligible for the Classified Advertising section, please contact Eunice Pearce.

### For More Information

Contact Eunice Pearce eunice@heattreattoday.com 616.401.4723



### **Heat Treat Boot Camp**

### **An In-Person Event**

If you're looking to cram 2 years of heat treat industry knowledge into the minds of your new-hires or emerging leaders from within your company, **Heat Treat Boot Camp** is for you. This intensive 2-day seminar will cover the Players, Products, Processes, Markets, and Materials that make up the North American heat treat marketplace. Attendees will walk away with a comprehensive resource book and a head swirling with information that will put them at the forefront of your company. If they don't know it by the end of this course, it's not important!

#### **For More Information**

Contact **Doug Glenn doug@heattreattoday.com**724.923.8089





Check the website below for details on where and when the next Heat Treat Boot Camp will be held.

### **Heat Treat Custom E-blasts**

### Reach our audience with your exclusive content

Custom e-blasts are designed by you and deployed by us.

- Pricing: **\$2,495 each**
- Limit: 1 per quarter/company

\*Note: **Heat Treat Today** reserves the right to limit the total number of custom email deployments each month. This may result in limited availability of custom email deployment dates.

#### **For More Information**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568



### Heat Treat Webinars, Seminars, & Special Events

### If your event is important to you, let us help you make it a success!

Heat Treat Today is here to help you promote your company's webinars, seminars, or other special events. Take a look at these excellent packages.

#### **Grandiose Plan**

#### \$8,990

### Let's throw everything at it...

- Three (3) dedicated e-blasts to our entire or segmented list - 2 weeks out, 1 week out, day before.
- Up to two (2) guarter-page print ads promoting the event.
- Website medium rectangle ad for two months prior to the event.
- Up to three (3) **Heat Treat Daily** Story 2 mentions - one, two, and three weeks before the event.
- Sponsorship of up to two (2) Heat Treat Radio episodes immediately prior to the event.





















### **Really Big Plan**

### \$6,500

#### Let's throw a lot at it...

- Two (2) dedicated e-blasts to our entire or segmented list - 2 weeks out & 1 week out.
- One (1) quarter-page print ad promoting the event.
- Website medium rectangle ad one month prior to the event.
- Up to two (2) **Heat Treat Daily** Story 2 mentions
  - one and two weeks before the event.
- Sponsorship of one (1) Heat Treat Radio episode immediately prior to the event.

### The Big Plan

### \$4,000

### Let's throw a good bit at it...

- One (1) dedicated e-blast to our entire or segmented list - 2 weeks out & 1 week out.
- One (1) quarter-page print ad promoting the event.
- Website medium rectangle ad one month prior to the event.
- One (1) Heat Treat Daily Story 2 mention
  - one week before the event.









### **Heat Treat ebooks**

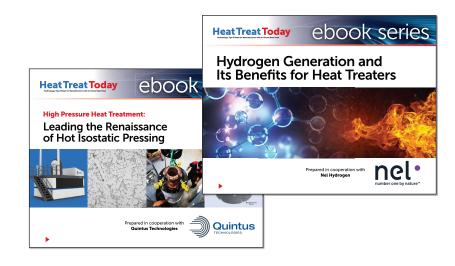
### **Ebooks – Lead Generating**

Work together with **Heat Treat Today** to create a leadgenerating technical ebook.

Investment: \$2,500-\$5,000 depending on the number of leads generated.

### **For More Information**

Contact Michelle Ritenour michelle@heattreattoday.com 724.967.2568



### **Heat Treat Today** Year-At-A-Glance

	Jan	Feb	Mar	Apr	May	Jun	Jul	August	Sept	Oct	Nov	Dec	
	PRINT & DIGITAL EDITIONS												
Air/Atmosphere Heat Treating Systems		<b>Jan 5</b> Jan 12											
Aerospace Heat Treating			Feb 2 Feb 9										
Induction Heat Treating Systems					<b>Apr 5</b> Apr 12								
Annual Industry-Wide Buyers Guide						<b>May 3</b> May 10							
Automotive Heat Treating								July 5 July 12					
People of Heat Treat   FNA 2024 Show Issue									Aug 2 Aug 9				
Vacuum Heat Treating Systems											Oct 4 Oct 11		
Medical & Energy Heat Treating												Nov 1 Nov 8	

						E-NEWS	LETTERS					
Leaders In Aerospace Heat Treat	Jan 9 Jan 2		<b>Mar 12</b> Mar 5		<b>May 14</b> May 7		Jul 9 Jul 2		<b>Sep 10</b> Sep 3		<b>Nov 12</b> Nov 5	
Leaders in Automotive Heat Treat		Feb 13 Feb 6		Apr 9 Apr 2		<b>Jun 11</b> Jun 4		Aug 13 Aug 6		Oct 8 Oct 1		Dec 10 Dec 3
Leaders in Medical Heat Treat	<b>Jan 16</b> Jan 9			<b>Apr 16</b> Apr 9			<b>Jul 16</b> Jul 9			Oct 15 Oct 8		
Leaders in Energy Heat Treat			Mar 19 Mar 12			<b>Jun 18</b> Jun 11			<b>Sep 17</b> Sep 10			<b>Dec 17</b> Dec 10
Heat Treat Green		Feb 6 Jan 30			<b>May 7</b> Apr 30			<b>Aug 6</b> Jul 30			<b>Nov 12</b> Nov 5	
Heat Treat Shop	<b>Jan 18</b> Jan 11	Feb 15 Feb 8	Mar 21 Mar 14	Apr 18 Apr 11	May 16 May 9	<b>Jun 20</b> Jun 13	Jul 18 Jul 11	Aug 15 Aug 8	<b>Sep 19</b> Sep 12	Oct 17 Oct 10	<b>Nov 14</b> Nov 7	Dec 12 Dec 6
Heat Treat Daily	Jan Daily Dec 22, 2023	Feb Daily Jan 19	Mar Daily Feb 16	Apr Daily Mar 22	May Daily Apr 19	Jun Daily May 24	Jul Daily Jun 21	Aug Daily Jul 19	Sep Daily Aug 23	Oct Daily Sep 20	Nov Daily Oct 18	Dec Daily Nov 22

		PODCASTS										
Heat Treat Radio	<b>Jan 18</b>	Feb 22	Mar 21	Apr 18	May 16	Jun 20	Jul 18	Aug 15	Sep 19	Oct 17	Nov 28	Dec 19
	Dec 20, 23	Jan 25	Feb 22	Mar 31	Apr 18	May 23	Jun 20	Jul 18	Aug 22	Sep 19	Oct 24	Nov 20

		WEBSITE											
Heat Treat Today.com	<b>Jan</b> Dec 22, 2023	<b>Feb</b> Jan 19	Mar Feb 16	Apr Mar 22	May Apr 19	Jun May 24	Jul Jun 21	<u>Aug</u> Jul 19	Sep Aug 23	Oct Sep 20	Nov Oct 18	Dec Nov 22	

PRINT & DIGITAL EDITIONS:

Ad Closing
Materials Due

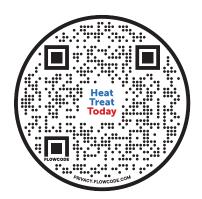
**E-NEWSLETTERS**:

Deployment Date

Materials Due

PODCASTS & WEBSITE:

We believe people are happier and make better decisions when they are well informed.



## **Heat Treat Today**

Aerospace | Automotive | Medical | Energy | Manufacturing

Heat Treat Today, a publication of The Doug Glenn Company, a family owned business

260 McElwain Lane | New Castle, PA 16101

www.heattreattoday.com | htt@heattreattoday.com | 724-856-0555

"In everything give thanks, for this is God's will for you in Christ Jesus." 1 Thessalonians 5:17, Bible