

Includes these popular brands...









Have a question? The Heat Treat Today Team is ready to help! See Page 4.

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Letter From the Publisher

We're Growing & Here to Help

Since our founding in 2016, **Heat Treat Today** has grown rapidly and is now considered by many to be the leading heat treat media brand in North America.

Over the past 6 years...

- We've grown from a 1 man-operation to nearly a dozen full-time, part-time, or contract employees & partners.
- We've grown from fewer than 20 advertisers to over 175.
- We've grown from publishing ONE print magazine annually to
 8 per year with a total of 25 print editions since 2016.
- We've produced and released over 75 **Heat Treat Radio** podcast episodes averaging 2 releases per month (now with video).
- We've recognized over 160 young leaders in the North American heat treat industry by means of Heat Treat Today's 40 Under 40 Award.
- We are the official media partner of Furnaces North America and the Metal Treating Institute – a position held by one of our competitors until just 2 years ago.
- Our content is now being published worldwide by thermal processing magazines in England, Germany, and China.

We believe
people are happier
and make better
decisions when
they are well
informed.

Thanks to many of you, we've grown because we've stuck to these basic principles:

- 1. **Great Content:** We invest heavily in content. We deliver the best information regardless of where it comes from a website, a magazine, a seminar, a podcast, or a video.
- 2. **Great Audience:** Because of this great content, we've built a great audience. And, of course, it's this audience that you're most interested in reaching.
- **Great Products:** Once we have the great audience because of the great content, then we develop great products like our website, print & digital magazines, E-Newsletters, and podcasts, to mention a few. These great products present that great content in ways that are meaningful and helpful to our readers/viewers.

Thanks for considering us for your 2023 marketing program. We will be helpful, easy to work with, innovative, and politely aggressive.

I hope we can be helpful to you in 2023.

Doug Glenn Founder/Owner/Publisher Heat Treat Today



The Heat Treat Today Team



Karen Gantzer Senior Editor/Associate Publisher karen@heattreattoday.com 760.420.0979

You may be surprised to know that for a season, I was the stadium announcer for the Grove City College Wolverine football games.

Why contact Karen? Call Karen if you have editorial content the industry needs to hear about and any suggestions of how we can be helpful to you.



Bethany Leone Managing Editor bethany@heattreattoday.com

Favorite saying: "It's always the last place you look" – saying by my "belle-mère" (because why would you keep on looking if you found it?)

Why contact Bethany? To share your percolating technical ideas you want to hear on Heat Treat Radio or read in the Heat Treat Daily.



Lauren Porter
Production Manager
lauren@heattreattodav.com

Favorite saying: "Find joy in the ordinary. Sometimes the smallest things take up the most room in your heart."

Why contact Lauren? Call Lauren for any ad question other than actually purchasing an ad: placement, specifications, deadline date, etc.



Ellen (Glenn) Porter Buyers Guide Manager/ Administration ellen@heattreattoday.com 412.915.3785

You may be surprised to know that I am Doug's oldest daughter and Lauren Porter's sister-in-law.

Why contact Ellen? Call Ellen for anything.
She is the company funnel; but she specializes in HeatTreatBuyersGuide.com, billing, and subscription preferences.



Evelyn (Glenn) Thompson Assistant Editor evelyn@heattreattoday.com

You may be surprised to know that I once kissed a giraffe on the lips!

Why contact Evelyn? Contact Evelyn if you have an event that should be included on the heattreattoday.com industry calendar.



Alyssa Bootsma
Social Media Editor/
Assistant Editor
alyssa@heattreattoday.com

You may be surprised to know that I can deadlift 1.5x my weight.

Why contact Alyssa? If you have something cool that should be on our social media channels, Alyssa is your girl!



Michelle Ritenour Sales michelle@heattreattoday.com 724.967.2568

You may be surprised to know that I taught English conversation classes in Japan.

Why contact Michelle? Michelle can supply you with advertising options to help you sell your products and/or services



Michelle Glenn-Pennino Podcast Transcription htt@heattreattoday.com

Favorite movie: The Chosen

Why contact Michelle: Michelle can answer your transcription questions from Heat Treat Radio episodes.



Brandon Glenn Art/Web Designer brandon@heattreattoday.com

You may be surprised to know that I have a master's degree in counseling.

Why contact Brandon? Email Brandon with any print, website, or e-newsletter art or design questions.



Doug GlennFounder/Owner/Publisher
doug@heattreattoday.com
724.923.8089

Favorite Sayings: "It's not about you." & "Go help somebody."

Why contact Doug? Call Doug for ANYTHING. If he can't fix it, he knows who can!

Sending Files To Us Use www.wetransfer.com or similar web-based file transfer services to send large ad files. Send files to lauren@heattreattoday.com

Need Help with Ad Design?

Heat Treat Today can create your print/digital ad for a nominal fee. Email Michelle Ritenour michelle@heattreattoday.com

Heat Treat

Building & Maintaining Great Content

We develop Great Content in a way that is innovative and forwardlooking. Our content is timely and helpful.

Compelling Original Content

Most trade journals publish articles submitted by experts and advertisers. Heat Treat Today does that and more. We pro-actively look for compelling topics of interest to our audience then we go out and either research and write the article ourselves or we find experts to help. Bottom line, our audience has come to expect compelling, timely, and provocative content.

Partnerships with Global Thermal Processing Magazines

Magazines in both Europe and Asia have partnered with Heat Treat Today in a content sharing agreement. heat processing, a Vulcan Verlag publication from Germany and Furnaces International, a Quartz Media publication from the UK, have joined forces with **Heat Treat Today** to provide the best heat treating technical content available worldwide.

Every Tuesday is "Technical Tuesday"

Every Tuesday is "Technical Tuesday" at **Heat Treat Today**. Our editors, working with our Heat Treat Consultants and a variety of other industry experts, provide a non-commercial technical article that helps manufacturers with in-house heat treat departments improve their operations. We often republish these "Technical Tuesday" articles in our E-Newsletters and print magazines.

Heat Treat Radio

We deliver content in ways that are meaningful and available in a variety of media to meet our audience where they are. Only Heat Treat Today provides Heat Treat Radio (available on iTunes & SoundCloud or simply by Googling "heat treat radio"). Our target is 2 episodes per month, and we've produced over 75 episodes so far.





Consultants & Regular Contributors

Our Content is Technical, Timely, and Helpful

The reason our audience – your customers and prospects – connect and stay engaged with us is because our content is technical, timely, and helpful. One reason we provide this type of content is because we partner with many heat treat industry consultants. These consultants help to keep us abreast of the trends and latest technologies in the industry. They write articles for us, and vet some of the content we provide.

Meet some of our heat treat industry consultants & regular contributors



Dan Herring
The Heat Treat Doctor™,
The Herring Group,
periodic articles and
web posts



Thomas Wingen
Wingens International
Industry Consultancy,
periodic guidance and
advice on market and
commercial topics



John Clarke
Helios Electric
Corporation, columnist
of Combustion Corner



Joe Coleman
Bluestreak
Consulting™,
columnist of
Cybersecurity Desk



Mike Mouilleseaux Erie Steel Treating, editorial strategic planning, periodic articles and web posts

Meet the **Heat Treat Today** Editorial Team



Karen Gantzer Senior Editor/ Associate Publisher



Bethany Leone Managing Editor



Alyssa Bootsma
Social Media Editor/
Assistant Editor



Evelyn (Glenn) ThompsonAssistant Editor



Michelle Glenn-Pennino Podcast Transcription



Doug GlennFounder/Owner/Publisher

Great Audience

Building & Maintaining a Great Audience

- Your Customers & Prospects

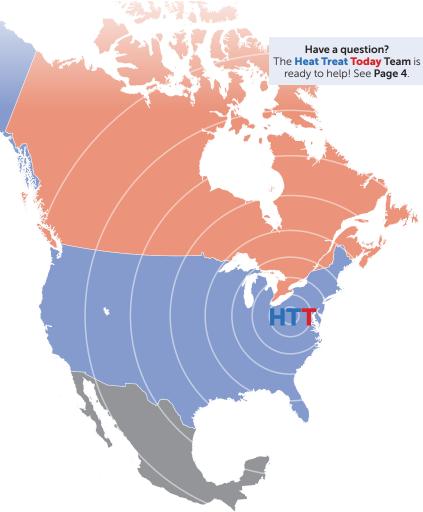
Geography

Heat Treat Today focuses on the North American market. We cover Canada, Mexico, and the US equally, with the bulk of our audience – your customers and prospects – being located in the US. In order to help further our penetration into Mexico, we frequently publish content in both English and Spanish.

Target Job Titles

Inside each company, we reach the person who makes heat treat decisions – which products to buy, which equipment to replace or upgrade, which supplies to restock. Depending on the size of the company, that title may vary anywhere from furnace operator to president & CEO.





Some of the Heat Treat professional titles we target:

- Heat treat engineer
- Heat treat manager
- Heat treat supervisor
- Heat treat specialist
- Metallurgical engineer
- Metallurgist

- Quality lab manager
- Process engineer
- Plant engineer
- President
- VP Operations
- Plant operations

...and many others

Have a question? The **Heat Treat Today Team** is ready to help! See Page 4.

Target Markets

Manufacturers With In-House Heat Treat

Simply stated, our target audience is manufacturers with in-house heat treat departments. While our Great Content appeals to ANY manufacturer with an interest in heat treat, we specifically target manufacturers with in-house heat treat departments in aerospace, automotive, medical, and energy, as well as general manufacturing.

Medical 2,500



Cirtec Medical Systems Proven Process **Medical Devices** Carl Zeiss Meditec Strvker Abaxis Inc. Hologic

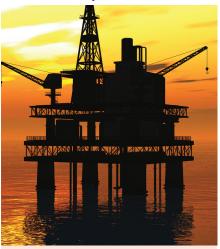
Sanovas Inc.

Fractyl Laboratories Staar Surgical Nine Point Medical Prayon

Terra Universal

Sample companies in each industry

Energy 3,000



Hall Industries Fluke Process Instruments **Baker Hughes**

Brad Foote Gearing GE Renewable Energy Chevron Corp

Aerospace 6,000



Lockheed Martin Rockwell Collins **BAE Systems** Woodward Inc. General Dynamics Corp. Aerojet Rocketdyne Goodrich Corp.

Moog Inc. Northrup Grumman System Pratt & Whitney **United Technologies** Corp. **PCC Structurals**

Automotive 6,000



Navistar International **TRW Automotive** Regal Beloit Corp. Inteva Products, LLC Meritor, Inc. Magna Powertrain of America Dana

Briggs & Stratton TRW Auto Robert Bosch Navistar Toyota of America

*Publisher's target data. Actual numbers vary daily.

Heat Treat Today Print & Digital Editions - Deadline Dates

				PRINT & DIGI	TAL EDITIONS			
	February	March	May	June	August	September	November	December
Issue Focus	Air/Atmosphere Heat Treating Systems	Aerospace Heat Treating	"Green" Heat Treating Technologies New in 2023!	Annual Industry- Wide Buyers Guide (In Print & Online)	Automotive Heat Treating ASM 2023 Pre-Show Issue	People of Heat Treat ASM 2023 Show Issue	Vacuum Heat Treating Systems	Medical & Energy Heat Treating (2024 Forecast Issue)
	Heat Treat Today ANNUAL Air & Atmosphere Furnace Systems Total Control Control Total Control	Aerospace Heat Treating	Heat Treat Today Heat Treat Green Focus on Green Technologies Also in this issue!	Heat Treat Today BG2 HG Treat BGC For a war and a second of the second	Heat Treat Today The last and under the shadow AUTOMOTIVE HEAT TREATING THE STATE AND THE STATE A	Heat Treat Today Meet the Class of 2022 (18) A S S S S S S S S S S S S S S S S S S	Heat Treat Today We take their into WACCUUM HEAT TREATING	Heat Treat Today The Mark Tod
Focus Topics	 Materials Characterization & Testing Alloy Fabrications Burners & Combustion Systems Controls & Instrumentation Thermocouples 	 Hot Isostatic Pressing Parts Cleaning Bulk Gases & Systems Fixtures/ Racking Systems Instrumentation Vacuum Pumps, Gauges, Valves 	 Induction Heating & Melting Systems Power Supplies & Transformers Coil Design & Manufacturing Controls & Instrumentation Maintenance & Repair Services 	 All Heat Treat Products, Equipment, & Services Commercial Heat Treating Services Special Edition Heat Treat Consultants Special Edition Includes Sponsored Reference Pages 	 Materials Characterization & Testing Atmosphere Generators Insulation Burners & Combustion Systems 	 40 Under 40 Heat Treat Legends All Heat Treating Products, Equipment, & Services 	 Cooling Systems Parts Cleaning Fixtures/Racking Systems Thermocouples Vacuum Pumps, Gauges, Valves 	 Hot Isostatic Pressing Alloy Fabrications Bulk Gases & Atmosphere Generators Controls & Instrumentation Insulation
Advertiser's FREE Bonus & Bonus Distribution	QuickStart Incentive Get \$250, \$500, or \$1,000 off when you sign an annual program for 2023! (See www.heattreattoday.com/quickstart2023 for details)	FREE 1-Month Web Ad • 1p=Skyscraper • 1/2p=Medium Rectangle • <1/2p=Tile ad	FREE editorial spot (provided by our editors) in the inaugural issue of a new quarterly e-newsletter, Heat Treat Green. (See www.heattreattoday.com/2023May for more details.)	FREE Corporate Video Links (up to 3 per company) Bonus Distribution: • ASM International Oct. 17-19, 2023 Detroit, MI • All Shows Listed in July 2023-June 2024, including Thermprocess in Dusseldorf, Germany, June 2023	FREE Product ALERT in a future Heat Treat Shop (appears in Heat Treat Shop e-newsletter) 15% off August or September ad if advertising in both issues Bonus Distribution: ASM International Oct. 17-19, 2023 Detroit, MI	FREE 2-Minute Video Booth Preview Bonus Distribution: • ASM International Oct. 17-19, 2023 Detroit, MI	FREE ¹ / ₈ -page Heat Treat Shop Product ALERT for all advertisers (appears in Heat Treat Shop print version)	FREE ½-page Year 2024 Executive Forecast for all advertisers QuickStart Incentive Get \$250, \$500, or \$1,000 off when you sign an annual program for 2024! (See www.heattreattoday. com/quickstart2024 for details)
Ad Closing Mat. Due	Jan 6 Jan 13	Feb 3 Feb 10	Apr 7 Apr 14	May 5 May 12	July 7 July 14	Aug 4 Aug 11	Oct 6 Oct 13	Nov 3 Nov 10

For **deadline dates** see **page 9**.

Have a question?
The Heat Treat Today Team is ready to help! See Page 4.

Print & Digital Editions

In 2023, **Heat Treat Today** will publish 8 high-impact, special-interest, digital & print magazines! Each of these special focus issues happens only ONCE each year, so don't miss the ones that are important to you.

FEBRUARY Annual Air & Atmosphere Heat Treating

This annual equipment edition will hone in on what your customers & prospects need to know about air or atmosphere heat treating systems. Whether you manufacture batch or continuous systems or supplies, components, or sub-systems to these furnaces, this is an issue you will NOT want to miss.



MARCH Annual Aerospace Heat Treating

Back by popular demand, this annual industry issue focusing on the aerospace industry is one of our largest issues of the year. Whether it be aerostructures or aerospace engine components, if you're looking to reach the aerospace market with your heat treat product or service, this is the issue for you.

More Info at: www.heattreattoday.com/2023March

MAY Heat Treat Green (NEW for 2023!)

If your heat treating equipment and technology has any element of GREEN involved, you'll want to be in this NEW annual edition which hones in on green heat treating technologies. This is also the annual induction heating edition.

More Info at: www.heattreattoday.com/2023May

JUNE Annual Buyers Guide

Heat Treat Today is teaming up with Brilliant Directories, the country's leading provider of buyers guide platforms, to bring the North American heat treat industry a modern, sleek-looking and intuitively operated buyers guide. This is a no-miss issue regardless of the heat treat product or service you supply. Don't miss this issue.

More Info at: www.heattreattoday.com/2023June









AUGUST Annual Automotive Heat Treating & ASM Heat Treat Pre-Show Issue

This special issue focuses on the automotive industry. Whether it be drive chain or body parts, if you're looking to reach the automotive market with your heat treat product or service, this issue is for you. This is also the 2023 ASM Heat Treat Pre-Show edition. Don't miss this issue.



SEPTEMBER Annual 40 Under 40 | 2023 ASM Heat Treat Show Issue

This is the BIGGIE! If you're going to ASM's 2023 Heat Treat Show – THE event of the year – then this is the issue you'll want to be in. Without a doubt, this will be the most popular magazine distributed at the show because it will carry the ever-popular Heat Treat Today's 40 Under 40 Class of 2023.

More Info at: www.heattreattoday.com/2023September

NOVEMBER Annual Vacuum Heat Treating

Everyone that uses a vacuum furnace for heat treating will find this issue helpful and you can reach all of them with your ad in this issue. Furnaces, pumps, fluids, controls, instrumentation, etc. – if it has anything to do with vacuum, this is your issue.

More Info at: www.heattreattoday.com/2023November

DECEMBER Annual Medical & Energy Heat Treating

If your product or service is used in the medical or energy (nuclear, oil & gas, coal, wind, solar, etc.) sectors, this is an issue you'll not want to miss. The content will be specifically developed for these markets and distributed widely to our contacts in these industries.

More Info at: www.heattreattoday.com/2023December









For **deadline dates** see **page 9**.

Have a question?
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Print & Digital Editions

- Advertising Rates & Specifications*

Ad Position	Ad Rate*
1-Page (inside)	\$3,325
2/3-Page	\$3,150
1/2-Page Island	\$2,950
1/2-Page	\$2,700
1/3-Page	\$2,500
1/4-Page	\$2,375
1/6-Page	\$2,075
Back Cover	\$4,150
Inside Front Cover	\$3,950
Inside Back Cover	\$3,750
2-Page Spread	\$5,400

Ad Position	Position	Size (in)	Size (mm)	Bleed
Full Page includes: Back Cover, Inside Front Cover, Inside Back Cover, 1-Page (inside)	0	8.125 x 10.75 (includes bleed)	206 x 273	Yes
2-Page Spread	2	16 x 10.75 (includes bleed)	406 x 273	Yes
2/3-Page	3	4.5 x 9.5	114 x 241	No
1/2-Page Island	4	4.5 x 7.5	114 x 190	No
1/2-Page Vertical	6	3.3125 x 9.5	84 x 241	No
1/2-Page Horizontal	6	6.875 x 4.625	175 x 117	No
1/3-Page Vertical	7	2.125 x 9.5	54 x 241	No
1/3-Page Square	8	4.5 x 4.625	114 x 117	No
1/4-Page Square	9	3.3125 x 4.625	84 x 117	No
1/6-Page Vertical	10	2.125 x 4.625	54 x 117	No
1/6-Page Square	0	3.3125 x 2.833	84 x 72	No

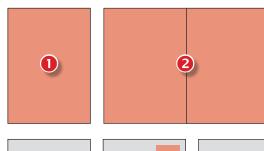
Other Helpful Information

- Publication Trim Size: 7.875" x 10.5"
- Keep live matter at least 0.5" (13mm) from trim edge for all bleed ad sizes.
- Digital Ad File Format: High-resolution PDF files are preferred. 300 dpi minimum
- CMYK PDF document: PDF/X-1a setting. Please embed all fonts and graphic files. Please provide only high resolution graphics (minimum 300dpi). Please provide the PDF as a composite 4-color document (no color separations please).

* Advertising Rate Notes

- Rates are net...after agency commission.
- Publisher can change ad rates at any time without notice.
- Billed quarterly, semi-annually, or annually (your choice).

Ad Locations:



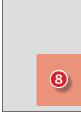


















For advertising rates & specifications, see page 13.

For deadline dates see page 24.

Have a question?
The Heat Treat Today Team is ready to help! See Page 4.

Industry Focused E-Newsletters

If you're looking to reach key markets, we have four industry-specific e-Newsletters that will be of interest. No one else in the industry is offering these industry-specific e-Newsletters. Here is a brief description of each:

Leaders in Aerospace Heat Treat

Distribution: 6,000 aerospace industry contacts

Content: Aerospace-related news and heat treat technology

Months: January, March, May, July,

September, November

Advertising Opportunities:

- 3 medium rectangle ads
- 2 sponsored content ads



Leaders in Medical Heat Treat

Distribution: 2,500 medical industry contacts

Content: Medical-related news and heat treat technology

Months: January, April, July, October

Advertising Opportunities:

- 3 medium rectangle ads
- 2 sponsored content ads



Leaders in Automotive Heat Treat

Distribution: 6,000 automotive industry contacts

Content: Automotive-related news and heat treat technology

Months: February, April, June, August,

October, December

Advertising Opportunities:

- 3 medium rectangle ads
- 2 sponsored content ads



Leaders in **Energy Heat Treat**

Distribution: 3,000 energy industry

contacts

Content: Energy-related news and heat

treat technology

Months: February, May, August,

November

Advertising Opportunities:

- 3 medium rectangle ads
- 2 sponsored content ads



For **deadline dates** see **page 24**.

Have a question?
The Heat Treat Today Team is ready to help! See Page 4.

Industry Focused E-Newsletters

- Advertising Rates & Specifications*

Ad Type	Position	Ad Rate*	Size	Format	Animation		
Medium Rectangle	0	\$895	164x140 pixels	jpg, gif, png	Yes**		
Medium Rectangle	2	\$695	164x140 pixels	jpg, gif, png	Yes**		
Medium Rectangle	8	\$595	164x140 pixels	jpg, gif, png	Yes**		
Sponsored Content	4	\$895	For Sponsored Content, please provide				
Sponsored Content	6	\$495	.jpg or .p • a • 30-word c	e compelling, high-resolution pg or .png (200x120 pixels) • a brief headline -word compelling description • a URL link * Today will format the above content.			

Other Helpful Information

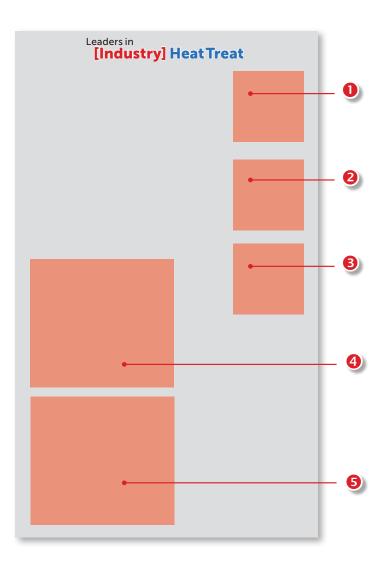
- RGB colorspace, 72ppi, saved with web optimization.
- **Animated GIFs may be used, but not all email applications will display animation. Design first frame of animation with a message that is meaningful, in case animation is disabled.

Fine Print:

• 3 month minimum

* Advertising Rate Notes

- Rates are net... after agency commission.
- Publisher can change ad rates at any time without notice.
- Billed quarterly, semi-annually, or annually (your choice).



For deadline dates see page 24.

Have a question?
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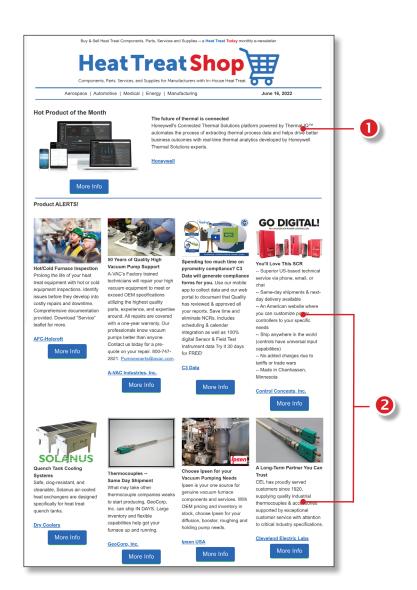
Heat Treat Shop E-Newsletter

Here's another industry first! An attractively priced heat treat industry product tabloid-type e-newsletter. If you have a heat treat product, component, service, or supply, this e-newsletter is right up your alley. It's simple: all you do is provide us with a compelling image that will capture the readers' attention, up to 50 words of text, and a URL where you want to link an interested reader, and we'll take care of the rest.

Ad Type	Position	Max. # /yr.	Rate
Hot Product of the Month	0	4	\$795
Product ALERT	2	24	\$399

Materials Needed

- Hot Product of the Month
 Brief Headline, up to 50-words body text, one gripping image, a link-to URL.
- Product ALERT
 Brief Headline, up to 30-words body text, one gripping image, a link-to URL.
- Images
 RGB colorspace, 72ppi, saved with
 web optimization.
- Promotion Copy
 Word document or Text File.
- Heat Treat Today will format the above content.
- Product ALERT or Hot Product of the Month may also appear in the print version of the magazine...
 FREE OF CHARGE.



For **deadline dates** see **page 24**.

Have a question?
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Heat Treat Daily E-Newsletter

This quick hitting daily e-newsletter is the way to continually stay in front of the heat treat industry. With a loyal and engaged audience, this e-newsletter presents one feature story and one supplemental story each weekday.

Ad Type	Position	1 Day/ Week Rate	2 Days/ Week Rate	Size	Format	Animation
Leaderboard	0	\$790	\$1,750	600x74 pixels	jpg, gif, png	Yes**
Medium Rectangle	2	\$600	\$1,315	164x140 pixels	jpg, gif, png	Yes**
Skyscraper	6	\$555	\$1,210	160x600 pixels	jpg, gif, png	Yes**

Fine Print

- 3 month minimum
- 2 days/week maximum per company

Other Helpful Information

- RGB colorspace, 72ppi, saved with web optimization
- **Animated GIFs may be used, but not all email applications will display animation. Design first frame of animation with a message that is meaningful, in case animation is disabled.



HeatTreatToday.com

Heat Treat Today's website is one of the most popular sites in the industry. Ranking high on many key organic search terms, HeatTreatToday.com is one of your best opportunities to reach the searching heat treat public. The site is updated daily with heat treat industry news and technology and is one of the highest ranking sites available.

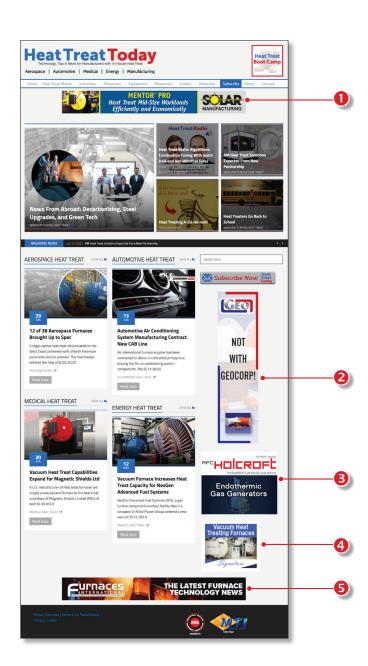
Ad Type	Position	Size	Format	Animation	10-12 Months Per Year Rate	7-9 Months Per Year Rate	3-6 Months Per Year Rate
Leaderboard	0	728x90 pixels	jpg, gif, png	Yes	\$1,050 / month	\$1,250 / month	\$1,450 / month
Skyscraper	2	160x600 pixels	jpg, gif, png	Yes	\$850 / month	\$1,050 / month	\$1,250 / month
Medium Rectangle	6	300x250 pixels	jpg, gif, png	Yes	\$650 / month	\$850 / month	\$1,050 / month
Tile Ads	4	125x125 pixels	jpg, gif, png	Yes	\$199 / month	\$299 / month	\$399 / month
Footerboard	6	728x90 pixels	jpg, gif, png	Yes	\$450 / month	\$550 / month	\$650 / month

Fine Print

• 3 month minimum.

Other Helpful Information

- RGB colorspace, 72ppi, saved with web optimization.
- Animated GIFs may be used.



Heat Treat Radio

Released twice monthly and with over 17,000 listens in the last several years, **Heat Treat Radio** has fast become the industry's leading podcast with over 75 episodes in circulation. With a fast growing audience, **Heat Treat Radio** is available on iTunes, SoundCloud, iHeart Radio, Spotify, and many other podcast platforms. Episodes are now available in video, audio, and transcribed article versions.

Episode Rates	1-6 per year	7+ per year
Episode Sponsorship	\$495	\$425
Exclusive Episode	\$2,500	NA

Fine Print

- Commercial Sponsorship includes 3 "mentions" or "spots" per episode, beginning, middle, end.
- Exclusive Episode includes content developed exclusively to promote company, product or service. No commercial sponsors will be mentioned during the episode.
- Commercial sponsorship audio promotional spots will be developed cooperatively between the publisher and the commercial sponsor.





















Have a question?
The Heat Treat Today Team is ready to help! See Page 4.

June Print & Digital Edition

Heat Treat Buyers Guide

North America's Premier Heat Treat Buyers Guide

Heat Treat Today teamed up with the country's leading buyers guide platform providers, Brilliant Directories, to provide the North American heat treat industry with the most modern, sleek, user-friendly, and intuitively-operated buyers guide. This is a no-miss directory regardless of what heat treating equipment or service you supply.

Find heat treating equipment & commercial heat treating services online & in print.

By the numbers

500+ equipment or service suppliers

350+ equipment or service categories

≈100 print pages of detailed company & product listings

24/7/365 – online data updated continuously

Every 12 months – print/digital edition is updated

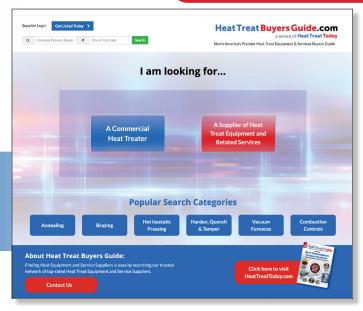
≈15,000 heat treat professionals receive a digital or print edition of the directory each year

Contact Michelle Ritenour michelle@heattreattoday.com 724-967-2568 about the Heat Treat Buyers Guide

The best way to be found by buyers of heat treat equipment or services is to have a listing in the 24/7/365 online buyers guide.



heattreatbuyersguide.com



Heat Treat Boot Camp

An In-Person Event

If you're looking to cram 2 years of heat treat industry knowledge into the minds of your new-hires or emerging leaders from within your company OR if you're an investment or law firm wanting to get up to speed quickly on the North American heat treat market, **Heat Treat Boot Camp** is for you. This intensive 2-day seminar will cover the Players, Products, Processes, Markets, and Materials that make up the North American heat treat marketplace. Attendees will walk away with a comprehensive resource book and a head swirling with information that will put them at the forefront of your company. If they don't know it by the end of this course, it's not important!







Check the website below for details on where and when the next **Heat Treat Boot Camp** will be held.

www.heattreatbootcamp.com



Heat Treat Classified Advertising

You can advertise in **Heat Treat Today's** new classified section if you meet any of the following criteria:

- You'd like to place a "Help Wanted" ad
- You are looking for employment.
- You have used equipment you'd like to sell.

Classified Ads will also appear on **Heat Treat Today's** website for no additional charge in a special **Help/Position Wanted** or **Used Equipment For Sale** section.

Size	Rate
30 column inches (1 page)	\$50/column inch (\$1,500)
15-29 column inches	\$60/column inch
6-15 column inches	\$75/column inch
2-5 column inches	\$90/column inch

Fine Print

The following items are not allowed in the classified section:

- Images other than a company logo
- Advertisements for new equipment
- Advertisements for repair, rebuild, refurbish, or retrofitted equipment
- Advertisements for equipment related services temperature calibration, combustion tuning, energy conversion, etc.

The classified section is meant predominantly for used equipment sales and employment opportunities.

The publisher reserves the right to refuse any classified ad for any reason.

If you're uncertain about whether your product or service would be eligible for the Classified Advertising section, please ask the publisher.

Heat Treat Classified

Help Wanted | Positions Wanted | Used Equipment Sales

Help Wanted

Wanted: Heat Treat Furnace Operators

Heat treat furnace operators needed.

Apply at: www.xxxxx.com

Looking for...

Heat Treat Furnace Designers XYZ Company is looking for experienced heat treat furnace

experienced heat treat furnace designers. 3-5 years experience desired. Relocation required. Apply at: www.xxxxx.com

Immediate Openings for... Heat Treat Furnace Engineers

ABC Company is looking for experienced heat treat furnace engineers. 3-5 years experience desired. Relocation optional. Apply at: www.xxxx.com

Immediate Openings for... ALL Heat Treat Positions

ZZZ Company is looking for experienced heat treat furnace engineers, designers, operators, & quality assurance personnel. 3-5 years experience desired. Relocation reimbursements available. Flexible work hours. For more information... www.xxxx.com

Wanted: Heat Treat Furnace

Heat treat furnace operators needed Apply at: www.xxxxx.com

Looking for... Heat Treat Furnace Designers

XYZ Company is looking for experienced heat treat furnace designers. 3-5 years experience desired. Relocation required. Apply at: www.xxxx.com

Immediate Openings for... Heat Treat Furnace Engineers

ABC Company is looking for experienced heat treat furnace engineers. 3-5 years experience desired. Relocation optional. Apply at: www.xxxx.com

Seeking Work as a Heat Treat Furnace Engineers

Positions Wanted

I'm looking for employment with a furnace manufacturing company in need of a heat treat furnace design engineer. Willing to relocate.

Please contact me at: yyy@xxxxx.com

Looking for Employment as a Heat Treat Furnace Operator

I'm looking to be helpful to a company as a heat treat furnace operator. I have 10 years experience and would like to stay in the Gary, Indiana region.

Please contact me at: yyy@xxxxx.com

Used Equipment for Sale

Three (3) Integral Quench Furnaces for Sale

LLL Company has three (3) 36x36x48 endothermic IQ furnaces for sales. Equipment is in like-new condition. Also included is a washer, loader, and temper over. Equipment is sold in "as is" condition and must be relocated by the buyer. \$200k OBO. For more information: aaa@lllcompany.com

Complete Mesh Belt Furnace Line For Sale

Due to factory relocation, company BBB is offering a like-new mesh belt furnace line for sale. Contact us for more details.

Apply at: www.bbbco.com

Lightly-Used Endothermic & Exothermic Gas Generators for Sale

2 each endo and exothermic generators for sale. CFH variable and dependent on process being performed. Refrigerant dryer also available. Units available for immediate delivery.

More info air www.yyyyy.com

As-Is Elevator Hearth Vacuum Furnace System for Sale

rumace system for Sale High production aircraft part processing elevator vacuum furnace for sale in Dallas/Ft. Worth area. Furnace originally commissioned in 1996, regularly maintained and rebuilt. Hot zone recently replaced/upgraded. Control system needs upgraded to comply with AMS 2750F/G. External high-pressure gas quenching up to 6-bar. Cold wall construction. Video and still image previews available at

Entire Heat Treat Department for

www.rrr.com

Due to a massive update of equipment, GGG Company is cleaning house – disposing of all currently owned heat treating equipment. The list of equipment includes:

- 5 gas-fired IQ furnace systems
- 3 box temper furnaces
- 2 charge/discharge cars6 front-loading vacuum furnaces
- 12 induction heating units
- Metallurgical testing lab equipment
- Plus many, many more.
 All unsold equipment will be auctioned before the end of the month. Plant tours to view the equipment are possible by contacting 555-555-5555.

For more information, please contact Dorothy at ddd@gggco.com.

20 SEPTEMBER 2023 HEATTEEATTORAX

Heat Treat Custom E-blasts

Reach our audience with your exclusive content

Custom e-blasts are designed by you and deployed by us.

- Pricing: **\$2,495 each**
- Limit: 1 per quarter/company

*Note: Heat Treat Today reserves the right to limit the total number of custom email deployments each month. This may result in limited availability of custom email deployment dates.

Contact Michelle Ritenour michelle@heattreattoday.com for more information and available deployment dates.



Dual Chamber Aerospace Heat Treating Furnace

 Upper Chamber: Class 1 ±5°; 200°F – 500°F Lower Chamber: Class 1 ±5°: 600°F – 1200°

 Quench Tank located directly underneath furnace for manual quench in less than 3 seconds Provided Turn-Key with AMS2750 software and Set of Thermocouples
 Package includes a full week of start-up and

 Model DCAHT-241648-1200/500 Certified TUS Zone of both chambers 24"W x 16"H x 48"L

120" x 48" x 72" Industrial Box Furnace Special **FOR SALE**



In Stock Ready For Delivery In 2 To

USED "LIKE NEW" L&L MODEL FB1046 INDUSTRIAL Ideal For General Heat Treat, Normalizing and Tempering Wi for Temperatures to 1900°F / 1037°C

LIKE

NEW

LEARN MORE

- Working Dimens High by 72" Deep
- Exterior Dimensio High by 111" Deep Temperature Unifo Load Weight to 3,0
- Kilograms Air Atmosphere wi Heating from Sides
- Castable Piers for Vertical Door / With and Provisions to
- 1200 CFM Progra Cooling with Inlet Complete Control Eurotherm / Nanod
- Recorder Overten and NEMA12 Pane One Control Loop

One Year Elemen

L&L Special Furnace Co., Inc. offers a wide range of so

FOR MORE INFORMATION CONTACT

Thomas Schultz, Sales Manager Phone: (610) 459-9216 Email: tom@llfurnace.com Fax: (610) 459-3689



20 Kent Road, Aston, PA 19014 | 877-846-7628



Updated Equipment Sale

Heat Treat Equipment Company has recently added a number of items to its inventory

Complete Surface Combustion IQ Line

Available Now

- U3687 Surface Combustion Integral Quench Furnace with Top Cool, 36x72x36 More
- U3782 Williams Temper Furnace 36x72x36 More
- · U3689 Surface Combustion Spray-Duni Washer, 36x72x36 More
- U3688 Surface Combustion DEDF
- Charge Car, 36x72 More
- · Holding Stations Note: Endothermic Generator available for







- · Manufacture: Surface Combustion
- . Type: Endothermic Gas Generato
- Model: RX-2T-BES
- · Capacity: 6000 CFH
- Power: 480 V. 3-phase: 60 Hz
- . Heated: Natural Gas. 520 CF per hou 1000 BTU/CF
- · Flow Meters: Waukee
- · Control panel mounted to generator
- · Two (2) retorts, Roots pump

More



U-3762 Charge Car, Surface

heattreattoday.com/2023mediakit

Have a question?
The **Heat Treat Today Team** is ready to help! See **Page 4**.

Heat Treat Webinars, Seminars, & Special Events

If your event is important to you, let us help you make it a success!

Heat Treat Today is here to help you promote your company's webinars, seminars, or other special events. Take a look at these excellent packages.

Grandiose Plan

\$9,990

Let's throw everything at it...

- Three (3) dedicated e-blasts to our entire or segmented list 2 weeks out, 1 week out, day before.
- Up to two (2) guarter-page print ads promoting the event.
- Website medium rectangle ad for two months prior to the event.
- Up to three (3) Heat Treat Daily Story 2 mentions

 one, two, and three weeks before the event.
- Sponsorship of up to two (2) Heat Treat Radio episodes immediately prior to the event.

Really Big Plan

\$7,500

Let's throw a lot at it...

- Two (2) dedicated e-blasts to our entire or segmented list 2 weeks out & 1 week out.
- One (1) guarter-page print ad promoting the event.
- Website medium rectangle ad one month prior to the event.
- Up to two (2) **Heat Treat Daily** Story 2 mentions
 - one and two weeks before the event.
- Sponsorship of one (1) Heat Treat Radio episode immediately prior to the event.

The Big Plan

\$5,000

Let's throw a good bit at it...

- One (1) dedicated e-blast to our entire or segmented list 2 weeks out & 1 week out.
- One (1) quarter-page print ad promoting the event.
- Website medium rectangle ad one month prior to the event.
- One (1) **Heat Treat Daily** Story 2 mention
 - one week before the event.

Contact **Michelle Ritenour** *michelle@heattreattoday.com* for more information.





























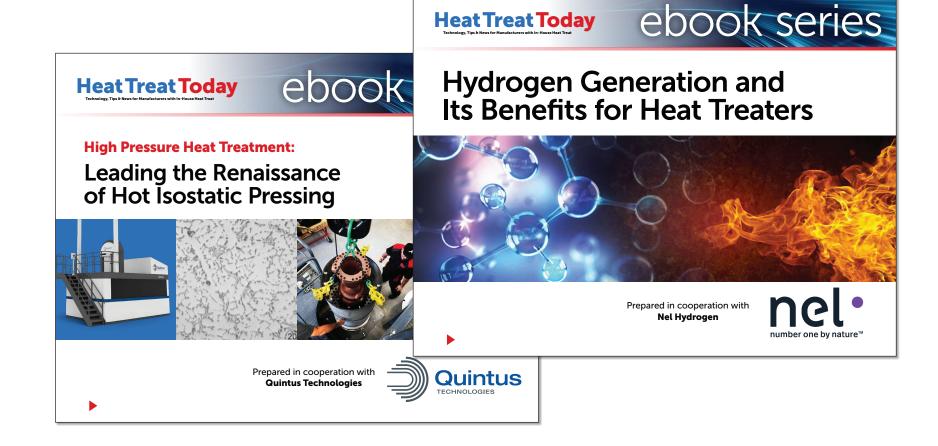
Heat Treat ebooks

Ebooks – Lead Generating

Work together with **Heat Treat Today** to create a lead-generating technical ebooks.

Investment: \$2,500-\$5,000 depending on the number of leads generated.

Contact **Michelle Ritenour** *michelle@heattreattoday.com* for more information.



2023 Calendar

PRINT & DIGITAL EDITIONS:

Ad Closing
Materials Due

E-NEWSLETTERS:



PODCASTS:

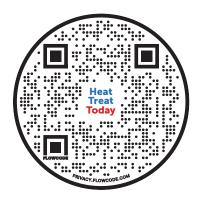
Target Deployment Dates

Have a question?
The Heat Treat Today Team is ready to help! See Page 4.

Heat Treat Today Year-At-A-Glance

			· Cai	, , , , ,	0.00							
	January	February	March	April	May	June	July	August	September	October	November	December
					1	PRINT & DIGI	TAL EDITIONS					
Air/Atmosphere Heat Treating Systems		Jan 6 Jan 13										
Aerospace Heat Treating			Feb 3 Feb 10									
Induction Heat Treating Systems					Apr 7 Apr 14							
Annual Industry-Wide Buyers Guide						May 5 May 12						
Automotive Heat Treating								July 7 July 14				
101 Heat Treat Tips & 40 Under 40									Aug 4 Aug 11			
Vacuum Heat Treating Systems											Oct 6 Oct 13	
Medical & Energy Heat Treating												Nov 3 Nov 10
						F_NFWS	LETTERS					
Leaders In Aerospace Heat Treat	Jan 10 Jan 3		Mar 14 Mar 7		May 9 May 2		Jul 11 Jul 4		Sep 12 Sep 5		Nov 14 Nov 7	
Leaders in Automotive Heat Treat		Feb 14 Feb 7		Apr 11 Apr 4		Jun 13 Jun 6		Aug 8 Aug 1		Oct 10 Oct 3		Dec 12 Dec 5
Leaders in Medical Heat Treat	Jan 17 Jan 10			Apr 18 Apr 11			Jul 18 Jul 11			Oct 17 Oct 10		
Leaders in Energy Heat Treat		Feb 21 Feb 14			May 16 May 9			Aug 15 Aug 8			Nov 21 Nov 14	
Heat Treat Shop	Jan 19 Jan 12	Feb 16 Feb 9	Mar 16 Mar 9	Apr 20 Apr 13	May 18 May 11	Jun 15 Jun 8	Jul 20 Jul 13	Aug 17 Aug 10	Sep 21 Sep 14	Oct 19 Oct 12	Nov 16 Nov 9	Dec 14 Dec 7
Heat Treat Daily			One Feature S	tory and One S	upplemental Ite	em Every Week	day Except for	Holidays. Every	Tuesday is Tec	nnical Tuesday		
						PODCASTS	& WEBSITE					
Heat Treat Radio	Jan 12 & 26	Feb 9 & 23	Mar 9 & 23	Apr 13 & 27	May 11 & 25	Jun 8 & 22	Jul 13 & 27	Aug 10 & 24	Sep 7 & 21	Oct 12 & 26	Nov 9	Dec 7
HeatTreatToday.com						24/7	7/365					

We believe people are happier and make better decisions when they are well informed.



Heat Treat Today

Aerospace | Automotive | Medical | Energy | Manufacturing

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"In everything give thanks, for this is God's will for you in Christ Jesus." 1 Thessalonians 5:17, Bible